

FINANCIAL HIGHLIGHTS

FOR THE YEAR ENDED 30 SEPTEMBER 2018

STRONG RESULTS WITH DOUBLE-DIGIT EARNINGS GROWTH



	2018 pence		2017 pence
Adjusted earnings per share ^{1,2}	56.4	+13%	49.8
Basic earnings per share	47.5	+13%	42.0
Total dividend per share	25.5	+11%	23.0
Free cash flow per share ³	53.5	+9%	49.3

1 Before acquisition related charges and Chief Executive Officer transition costs
2 Before fair value remeasurements
3 Before cash payments on acquisitions and dividends

Diploma PLC uses alternative performance measures as key financial indicators to assess the underlying performance of the Group. These include adjusted operating profit, adjusted profit before tax, adjusted earnings per share, free cash flow, trading capital employed and return on adjusted trading capital employed ("ROATCE"). All references in this Annual Report & Accounts to "underlying" revenues or operating profits refer to reported results on a constant currency basis and before any contributions from acquired or disposed businesses. The narrative in the Annual Report & Accounts is based on these alternative measures and an explanation is set out in note 2 and 3 to the consolidated financial statements.